



Business Meetings at a Glance

Illinois REALTORS®
Chicago Marriott Naperville
1801 N. Naper Boulevard, Naperville, Ill.

October Business Meetings
Oct. 5-6, 2016

**Indicates closed meeting.*

Wednesday, October 5

10 a.m. – 4:30 p.m. – Registration Desk Open

Attendees should stop by the registration desk and pick up a schedule and materials. Pre-purchased Inaugural tickets can be picked up at this time.

10 – 11 a.m. – NAR Political Advisory Working Group*

10:30 a.m. – Noon – Illinois Bicentennial Task Force – The task force will discuss theme messaging and projects for celebrating the state of Illinois' bicentennial anniversary in 2018.

11 a.m. – 1 p.m. – Executive Committee*

1 – 3 p.m. – Finance Committee*

1 – 3 p.m. – Professional Standards Committee – The committee will discuss 2017 workshops, the Ethics Citation Program and an Advertising Guide Task Force. The committee also will discuss the Ombudsman Program, program statistics and the upcoming Oct. 15 application deadline. The committee will review topics for discussion by NAR's Interpretations and Procedures Advisory Board and previous recommendations to NAR.

1 – 4:30 p.m. – YPN Noncon'16 – Learn about the latest digital trends, favorite business and marketing tips and best industry practices during the one-day conference. Discussion leaders include Deena Zimmerman, Sam Powell and Carrie Bey-Little. An After Party Networking Reception follows in the Great Room-Lobby.

Illinois REALTORS® "The Voice for Real Estate in Illinois"

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2 – 3:30 p.m. – REEF Board of Directors* – The directors will receive subcommittee reports on fundraising, scholarships and the REALTOR® of the Year banquet. Directors will discuss REALTOR® University and creating a REEF e-newsletter.

3 – 4:30 p.m. – RPAC Trustees* – Trustees will review financial statements and invoices and receive a report from the Political Fundraising and Major Investor working groups. The committee will receive updates on the Nov. 8 election and Illinois General Assembly and local races. Shannon Burke from NAR will provide an update on NAR Opportunity Races.

4:30 – 6 p.m. – Advisory Council*

4:30 – 6 p.m. – YPN Noncon'16 After Party Networking Reception – Attendees, join us for appetizers and two complimentary drinks after a day spent learning the latest business and marketing tips and what's happening next in the industry. Network with other REALTORS® and YPNs and share what you learned this year at Noncon'16!

5 – 9 p.m. – WCR Installation (*invitation only*)

6:30 – 8:30 p.m. – Advisory Council Reception/Dinner (*invitation only*)

Thursday, October 6

7 a.m. – 3 p.m. – RPAC Major Investors Lounge – Exclusive to RPAC Major Investors: Stop by for complimentary refreshments in between your meetings. Coffee, tea and bottled water will be available, as well as pastries and cookies.

8 a.m. – 3 p.m. – Registration Desk Open

Attendees should stop by the registration desk and pick up a schedule and materials. Pre-purchased Inaugural tickets can be picked up at this time.

8:30 – 10 a.m. – Association Executive Committee*– The committee will join the Board Leadership Forum during the first half hour for the presentation, “Understanding Financial Statements,” from Eck, Schafer & Punke LLP and Cathy Madaus. The AE Committee will then reconvene to hear an update on Illinois REALTORS®, the association’s new member campaign and hear the chairman’s report.

8:30 – 10 a.m. – Board Leadership Forum – Attendees will hear the presentation, “Understanding Financial Statements,” from Eck, Schafer & Punke LLP and Cathy Madaus. The group will then break into roundtable discussions on such topics as: future leadership presentations, core competency training, local and municipal elections and other issues and concerns for local elected officers.

8:30 – 10 a.m. – Ombudsman Forum – The group will review the ombudsman service process, program statistics, the application process, lessons learned and best practices.

9:30 – 11 a.m. – Commercial/Industrial/Investment Committee – The committee will hear a presentation on state legislation regarding PACE loans and “green” Special Service Areas from Art Rendak of Inland Mortgage Capital. The committee will discuss SB 2367, legislation related to property tax assessments and “dark stores,” RPR as a continuing education topic, the managing broker initiative and a model stormwater management ordinance. The committee also will receive an informational update on 1031 Like-Kind Exchanges.

10 – 11:30 a.m. – YPN Advisory Council* – YPN Advisory Board will discuss recent events, hear statewide representative reports and discuss ideas for future initiatives and events in 2017.

10:30 – 11:30 a.m. – Professional Development Member Involvement Group – The group will discuss new business and receive reports from REEF, Conference & Expo, Leadership Development Academy and the REALTORS® Institute and Education working groups. Illinois REALTORS® President Mike Drews will present certificates to the Leadership Development Academy.

10:30 – Noon – REALTORS® Political Involvement Committee – The committee will hear updates on the REALTOR® Party Mobile App milestone, voter registration efforts, the SLC playbook, calls for action, the Broker Involvement Program and grants.

11 a.m. – 1 p.m. – Global Working Group – The group will hear a presentation on regional airports and the impact on global business from Dave “Gene” Coosey, executive director of University of Illinois Willard Airport. The group will hear an update on MIPIM, the Consulate Liaison Program and receive a global business update.

11:30 a.m. – 1 p.m. – Illinois CRS Chapter Luncheon – *(invitation only)*

1 – 2:30 p.m. – Public Policy and Governmental Affairs Member Involvement Group – The group will hear a report on the 2016 Spring legislative session and learn more about ongoing and emerging legislative issues. They will receive a report from the Housing Opportunity Working Group, the REALTORS® Political Involvement Committee and hear an update on federal issues and reports from local GADs.

3 – 5 p.m. – Board of Directors – The directors will review and discuss all motions forwarded from the various committees and working groups. 2016 President Mike Drews will present Illinois REALTORS®’ Presidential Medallions.

6 – 7 p.m. – Inaugural Ticket Will Call (Naper Foyer) – *Also available during registration hours*

6:30 – Inaugural Reception

7 – 10 p.m. – Inaugural Gala honoring 2017 Illinois REALTORS® President Doug Carpenter *(ticketed event)*

** Promotional Disclaimer: By attending Illinois REALTORS® Business Meetings, I understand that still or motion pictures may be taken of me while attending the event and give permission for images to be used to promote Illinois REALTORS® events. Such images will remain the property of Illinois REALTORS®.*

News from Illinois REALTORS®

Walk-ins Welcome at YPN Noncon'16. Share ideas and expand your potential by attending YPN Noncon'16, an informal, but informative nonconference where you'll learn about the latest trends, tips and best industry practices from your industry peers. Discussion leaders include Deena Zimmerman, Sam Powell and Carrie Bey-Little. Afterwards join us for an After Party Networking Reception in the Great Room-Lobby.

Congratulations to the Leadership Development Academy Class of 2016! The leadership program helps identify and train future Illinois REALTORS® leaders. This year's class of 12 included: Marsha Collins-Mroz, Mario DiLorenzo II, Linda Dressler, Delmy Economos, Heather Oyler, Alisa Patterson, Eddie Ruettiger, Victoria Sampah, Brandon Shaffer, Jesse Stauffer, P.J. Trautman and Sarah Ware.

Interested in becoming an Illinois REALTORS® ombudsman? The association is looking for volunteers with a passion for maintaining high ethical standards to serve as a liaison between the public and members. Ombudsmen help resolve disputes before they become bigger problems. Learn about this highly successful program and apply by the Oct. 15 deadline. www.bit.ly/realtorombudsman

Vote RPAC this October and enter the Cash Raffle. Stakes are high this election cycle and we need each and every REALTOR® to vote and invest in RPAC. RPAC is the only political group in the country organized for REALTORS®, by REALTORS® for the future of OUR industry. Invest in your business by investing in RPAC. Bonus: by investing you'll be entered in the Vote RPAC Cash Raffle for a chance to win \$500 cash at www.illinoisrealtor.org/investinrpac. *(Disclaimer: The REALTORS® Political Action Committee (RPAC) solicits contributions from Illinois REALTORS® members only.)*

Make the REALTOR® Voice Heard on Nov. 8. Elected officials at all levels of government can have a huge impact on your bottom line. Have a say in who gets elected by supporting pro-REALTOR® candidates who are pro-business and pro-private property rights. Find the list of REALTOR®-supported candidates and learn more about how you can Vote, Act and Invest. www.illinoisrealtor.org/vote

GRI Grads: Register Now for the Live Course in East Peoria. If you've earned your GRI, then you don't want to miss the exclusive live GRI Grad Course, Nov. 30-Dec. 1 at the Embassy Suites in East Peoria. The speaker lineup includes Nobu Hata, Bruce Aydt, Pam Ermen, Carrie Bey-Little, Marki Lemons and a GRI Top Producer Panel moderated by 2015 Illinois REALTORS® President Jim Kinney. Register early and save! www.illinoisrealtor.org/GRIgrad

Get ready for 2017 managing broker license renewal. By April 30, 2017, Illinois Managing Broker licensees must have completed the CE requirements and applied to renew their license through IDFPR. What's required? That depends on how and when you received your Illinois managing broker license. Illinois REALTORS® Licensing & Training Center has created a Q&A and checklist to help you get ready. www.illinoisrealtor.org/managingbrokerrenewal.